

**Infrastructure & Environment**  
**2025 Bus Operator Contract**  
**Confirmation of Preferred Operator Report**

**Purpose of the Report**

To confirm and publicly announce the preferred operator of the 2025 Bus Operator Contract, following the completion of the tender evaluation process.

**Background**

The tender process for the 2025 Bus Operator Contract, which commences on the 6<sup>th</sup> April 2025, started on Monday 20<sup>th</sup> November 2023.

Based on first stage tender submissions, three tenderers were taken through to a second stage, which was concluded on Friday 6<sup>th</sup> September 2024 following the evaluation of submissions from the three final bidders and approval from the Project Board.

On 10<sup>th</sup> October 2024, the Minister for Infrastructure decided to progress the award of the 2025 Bus Operator Contract to Tower Transit, subject to a Letter of Intent being issued and contract documentation being agreed and signed. Tower Transit is the parent company of local subsidiary CT Plus Jersey Ltd.

The Bus Contract Project Team drafted a Letter of Intent the contents of which were satisfactory to Tower Transit and signed by them on 16<sup>th</sup> October 2024.

**Discussion**

The Project Team determined that the bid from Tower Transit was the best overall offer following the evaluation of cost and technical items.

Tower Transit's successful bid, based on price and technical items, included the following: -

- Lowest contract subsidy price.
- Lowest contract variation rate.
- Lowest declared profit margin.
- Lowest cost of mobilisation to new contract.
- Fully compliant bid with Contracting Authority's specification.
- Compliant Single decker fleet replacement in both size and seating capacity.

- Minimal transition risk of assets and staff.
- Early existing fleet refurbishment programme including new ticket machines.
- Road map to decarbonisation (electrification) of service.

As such, the bid represents the best value for money while maintaining current levels of service and delivering Government policy.

It is considered that the outcome of the tender process can now be formally announced, including to the unsuccessful bidders who have not previously been made aware of the preferred operator's identity.

### **Conclusion**

With the Letter of Intent having been issued to and signed by Tower Transit's subsidiary CT Plus Jersey Ltd, a media release should now be issued to confirm that CT Plus Jersey is the preferred operator of the 2025 Bus Operator Contract, and that the bidders who were not identified as the preferred operator be notified accordingly.

### **Recommendation**

The Minister is recommended to authorise a media release confirming that Tower Transit subsidiary CT Plus Jersey is the preferred operator of the 2025 Bus Operator Contract and to agree that the bidders who were not identified as preferred operator will be notified accordingly.

### **Reason(s) for Decision**

To allow Tower Transit to progress preparations for the commencement of the Bus Operator Contract on 06 April 2025 in accordance with their tender submission and to permit the department's officers to proceed with the finalisation of contract documentation for signing.

### **Actions Required**

- 1) To confirm that Tower Transit subsidiary CT Plus Jersey Ltd has been selected as preferred operator for the 2025 Bus Operator Contract, subject to contract, and to confirm to other bidders that they were not selected as preferred operator.
- 2) Jointly with Tower Transit/CT Plus Jersey, prepare and issue a media release announcing the outcome of the tender process.
- 3) I&E officers to proceed with the finalisation of contract documents for signing.

Written by: Senior Public Transport Planner

Approved by: Head of Transport and Infrastructure

16 October 2024